

# Course Schedule 2021

## SAP Skills University Singapore

Solution / Course	Duration	Fee excl 7% GST (SGD)	Start Date	End Date
WSGSSD SAP ERP Sales and Distribution (PT)	20 days	13,839	04-Dec-21	06-Mar-22
TSCM60 Order Fulfillment I	10 days		04-Dec-21	16-Jan-22
TSCM62 Order Fulfillment II	10 days		22-Jan-22	06-Mar-22
C_TSCM62_67 SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7			NA	NA

Course details are the last updated on 10-May-2021  
For more information, visit <https://training.sap.com/>

### TSCM60 Order Fulfillment I

#### Goals

- Execute the main business procedures involved in sales and distribution processing.
- Implement the main functions and Customizing settings in sales and delivery processing.

#### Audience

- This course is aimed at Solution Consultants responsible for implementing order fulfillment with SAP ERP.

#### Prerequisites

##### Essential

- Business knowledge in the area of sales and distribution processing.
- TERP01 SAP ERP Business Process Basics and Navigation
- TERP65 Order-to-Cash Processing in SAP ERP

##### Recommended

- None

#### Course based on software release

- SAP ERP Central Component (ECC) 6.0 EHP7

#### Content

- Processes in sales and distribution: organizational structures in sales and distribution, working with customer and material master data, overview of the process chain for sales order processing, introduction to pricing, introduction to the availability check, sales and distribution processing with make-to-order production, credit memo processing and returns processing, introduction to sales and distribution reporting.

## TSCM60 Order Fulfillment I (Contd...)

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- Sales: Creating and processing sales orders, sales document types, item categories, schedule line categories, document flow and copying control, partner determination, contracts and scheduling agreements, special business transactions, incompleteness logs, material determination, material listing/exclusion, product selection, free goods.
- Mini case study in sales.
- Delivery processes: Controlling outbound deliveries, creating and processing deliveries, picking, packaging, goods issue.

### Notes

- The TERP01 and TERP65 Essential Prerequisite e-learning courses are included with your TSCM60 booking—you do not have to book these courses separately. However, please complete these courses before the start of the TSCM60 course so that you do not fall behind.
- To ensure that you retain the knowledge gained in this course and successfully complete the certification examination at the end of course TSCM62, we recommend that you consolidate the content in your own time after the course.

## TSCM62 Order Fulfillment II

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### Goals

- Implement functions and make Customizing settings in pricing and billing.
- Use functions and Customizing settings in general sales and distribution processes such as output and text determination.

### Audience

- Solution Consultants

### Prerequisites

#### Essential

- TSCM60 Order Fulfillment I

#### Recommended

- None

### Course based on software release

- SAP ERP Central Component (ECC) 6.0 EHP7

### Content

- Condition technique for the definition and maintenance of prices, surcharges, and discounts
- Using prices and other conditions in sales documents
- Rebate processing
- Controlling billing documents
- Creation forms and settlement forms for billing documents
- Billing plans and down payments
- Revenue account determination, features of the SD-FI interface
- Message determination / Text determination
- Overview of performing system modifications using enhancement technology
- Certification examination for SAP Certified Application Associate - Order Fulfillment with SAP ERP 6.0 EHP7 on the content of the courses TSCM60 and TSCM62

### Notes

- Please do not enroll for this course unless you have fulfilled the prerequisites.

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